



TRIAL SCHOOLTM SYMPOSIUM

FRIDAY, NOVEMBER 7: CROSS EXAMINATION

Breakfast and Registration

Morning Lecture Topics (9:00 - 11:00 AM)

- Cross Examination Rules For All Cases - **Mike Kelly**
- Using A/I in planning Cross Examinations - **Randy Hood**
- Cross Examination of Medical Witnesses - **Jane Paulson**
- Tone, Demeanor, Attitude and Strategy on Cross - **Rahul Pavipudi**

Large Group Drill (11:15 AM – 12:30 PM) - **Ben Rubinowitz**

Focus: Making every cross a story that supports summation, including exercises on:

- Storytelling through cross
- Impeachment by prior inconsistent statements
- Establishing bias, interest and motive
- Highlighting lack of knowledge, preparation, inadequate foundation
- Developing Finding nuggets for closing argument

Lunch (12:30 - 1:30 PM)

Afternoon Workshops (1:30 – 5:00 PM)

Participants will conduct cross-examinations of expert and fact witnesses, including medical examiners, safety managers, reconstruction experts, economists, and more. Each performance will be followed by faculty critique, feedback, and opportunities to re-do.

Reflections & Recap (5:00 – 5:30 PM)

Opening Night Reception at Park Hyatt Chicago Hotel, NoMI Restaurant, 7th Floor (6:00 PM)

SATURDAY, NOVEMBER 8: CLOSING ARGUMENTS

Breakfast and Registration (8:00 - 9:00 AM)

Morning Lectures (9:00 – 12:30 PM)

This session will focus on leveraging AI tools to enhance cross-examinations and build final arguments. Faculty will demonstrate practical applications and guide participants through exercises designed to incorporate technology without losing advocacy fundamentals.

Lunch (12:30 – 1:30 PM)

Afternoon Lectures and Demonstrations (1:30 - 3:15 PM)

- Empowering Jurors - Mike Kelly
- Anchors That Stick - Tim Semelroth
- Asking for Money - Andrew Finkelstein
- Final Argument Demonstration – John Uustal

Afternoon Workshops (3:30 - 5:00 PM)

Participants present mini summations on discreet issues from their own cases, focusing on

- Liability (negligence, strict liability , standard of care , design defect, landowner liability/premises defects)
- Burden of Proof
- Using Analogies and metaphors
- Demonstrative Evidence
- Specific Jury Instructions
- Undermining Defenses
- Economic damages
- General Damages
- Future Harm
- Present Cash Value
- Asking for a Verdict Amount
- Credibility of Experts
- Rebuttal

Reflections & Recap (5:00 – 5:30 PM)

SUNDAY, NOVEMBER 9: INTEGRATING AI IN TRIAL PRACTICE

Breakfast (8:00 - 9:00 AM)

Small Group Workshop Part I (9:00 - 10:30 AM)

Participants present mini summations on discreet issues from their own cases, focusing on

- Liability (negligence, strict liability , standard of care , design defect, landowner liability/premises defects)
- Burden of Proof
- Using Analogies and metaphors
- Demonstrative Evidence
- Specific Jury Instructions
- Undermining Defenses
- Economic damages
- General Damages
- Future Harm
- Present Cash Value
- Asking for a Verdict Amount
- Credibility of Experts
- Rebuttal

Small Group Workshop II (10:45 AM - 12:00 PM)

Participants present mini summations on discreet issues from their own cases, focusing on

- Liability (negligence, strict liability , standard of care , design defect, landowner liability/premises defects)
- Burden of Proof
- Using Analogies and metaphors
- Demonstrative Evidence
- Specific Jury Instructions
- Undermining Defenses
- Economic damages
- General Damages
- Future Harm
- Present Cash Value
- Credibility of Experts
- Rebuttal

*Each performance is followed by faculty critiques, demonstrations, and re-do opportunities.

Note: This agenda is subject to change.